

Form L-5 : Commission schedule

For the quarter ended 30 June 2018

Particulars	Participating		Non Participating						Linked			Total
	Individual Assurance	Individual Pension	Individual Assurance	Individual Variable	Individual Health	Individual Annuity	Group Assurance	Group Variable	Individual Assurance	Individual Pension	Group	
Commission paid												
Direct - First year premiums	2,22,627	-	16,946	11	-	-	1,417	-	68,654	3,069	-	3,12,724
- Renewal premiums	66,192	8	3,689	1	414	-	2,997	-	28,593	3,311	21	1,05,226
- Single premiums	-	-	-	-	-	-	50,475	-	1,298	5	(10)	51,768
Total	2,88,819	8	20,635	12	414	-	54,889	-	98,545	6,385	11	4,69,718
Add: Commission on reinsurance accepted	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on reinsurance ceded	(23)	-	(472)	-	-	-	(516)	-	(407)	-	-	(1,418)
Net commission	2,88,796	8	20,163	12	414	-	54,373	-	98,138	6,385	11	4,68,300

Break- up of commission expenses (Gross) incurred to procure business is furnished below:

Individual agents	2,48,865	4	15,414	7	413	-	869	-	93,266	6,154	-	3,64,992
Brokers	20,857	-	230	-	-	-	639	-	1,214	-	(8)	22,932
Corporate agents	19,097	4	4,988	8	1	-	50,430	-	4,065	231	19	78,843
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	3	(3)	-	-	2,951	-	-	-	-	2,951
Total	2,88,819	8	20,635	12	414	-	54,889	-	98,545	6,385	11	4,69,718

For the quarter ended 30 June 2017

Particulars	Participating		Non Participating						Linked			Total
	Individual Assurance	Individual Pension	Individual Assurance	Individual Variable	Individual Health	Individual Annuity	Group Assurance	Group Variable	Individual Assurance	Individual Pension	Group	
Commission paid												
Direct - First year premiums	1,20,339	-	11,213	36	-	-	1,767	-	81,327	4,766	-	2,19,448
- Renewal premiums	75,788	35	5,122	-	518	-	3,965	-	19,511	1,777	25	1,06,741
- Single premiums	-	-	-	-	-	16	1,517	-	1,250	16	248	3,047
Total	1,96,127	35	16,335	36	518	16	7,249	-	1,02,088	6,559	273	3,29,236
Add: Commission on reinsurance accepted	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on reinsurance ceded	(37)	-	(547)	-	(12)	-	(535)	-	(198)	-	-	(1,329)
Net commission	1,96,090	35	15,788	36	506	16	6,714	-	1,01,890	6,559	273	3,27,907

Break- up of commission expenses (Gross) incurred to procure business is furnished below:

Individual agents	1,73,038	30	11,231	2	516	5	54	-	99,546	6,419	21	2,90,862
Brokers	5,643	-	39	-	1	-	706	-	478	2	231	7,100
Corporate agents	17,446	5	5,065	34	1	11	6,489	-	2,064	138	21	31,274
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-
Total	1,96,127	35	16,335	36	518	16	7,249	-	1,02,088	6,559	273	3,29,236